

Achieve more with KROHNE

KROHNE

 measure the facts

KROHNE is an innovative process instrumentation and measurement solutions company operating in more than 40 countries. Through continuous research and development and a consistent customer orientation, we are one of the leaders in our industry.

KROHNE (South East Asia) Pte Ltd is looking for a

Sales Engineer – Vietnam

Your main responsibilities:

- To develop and maintain business strategies for local region by achieving sales target and increased market shares.
- Visits customer to drive sales pitch and product presentations
- Responsible for achieving sales revenue and profit target
- Align and link business strategies set by company
- Build strong relationship with existing and new
- Provide sales and after-sales support, in coordination with our internal departments and customers
- Prepare project costing, project and sales quotations for customers.
- Market studies and feedback to sales manager

Your qualifications:

- Minimum 3 years of industrial sales experience (indoor / outdoor) or similar position and obtained by experience.
- Professional education in engineering, business or related field, or similar level obtained by experience.
- Sales experience and have relationship with customers in general industries (Chemical, Petrochemical, Power, Steel, Paper, Cement) is the strength point.
- Familiar with Microsoft Office (Excel, Word, Outlook and Power Point)
- Good communication for both written and verbal skills in both Thai language and English

On www.krohne.com you'll find additional information about our organization.

If interested, please send your CV with a covering letter stating your salary requirements to:

Ms Giselle Lim • Human Resources
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www.krohne.com