

# Achieve more with KROHNE

**KROHNE**

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KROHNE is an innovative process instrumentation and measurement solutions company operating in more than 40 countries. Through continuous research and development and a consistent customer orientation, we are one of the leaders in our industry. KROHNE Inc. headquartered in Beverly, MA covers the United States, Canada, Mexico, and the Caribbean regions through a vast network of direct sales personnel and representative partners.

KROHNE Inc. is looking for a **Supply Chain Manager**. The successful candidate is responsible for developing, executing, and managing domestic and international supply chain as well as supply chain staff. This person will manage US division procurement function for supplies and services.

## Supply Chain Manager - Beverly, MA

### Your main responsibilities:

- Develop and implement procurement strategies with external suppliers and internal feeder factories
- Source, evaluate, and negotiate price, delivery, technical and quality requirements with new and existing suppliers
- Develop and implement strategies for procuring goods and maintaining stock levels.
- Liaise with employees to determine their product and service needs.
- Execute purchasing function. Maintains records of purchasing including purchase orders, receipts, and other documents.
- Monitor material demands, communicates, and resolves potential demand / supply issues with Suppliers, Sales, and Production
- Perform costs analysis and set appropriate benchmarks
- Establish and maintain procurement contracts. Coordinate and communicate supplier deliveries. Track supplier performance.
- Maintain ERP system as it relates to Supply Chain.
- Work with Supply Chain Planner, Quality Assurance Manager and Engineering to improve supplier performance
- Work with Import and Export Compliance Manager to ensure legal compliance.
- Participate in international production transfers. Participate in Global Corporate Purchasing Team.

QUALIFICATIONS: To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Knowledge and experience procuring components and machined materials for a discrete manufacturing operation.
- Knowledge and experience utilizing ERP to manage inventory and supply chain.
- Knowledge and experience of personnel management principles and practices.

If interested, please send your CV, salary requirements and availability to:

Lisa LaPorte Pais • Director of Human Resources  
KROHNE Inc. • 55 Cherry Hill Drive • Beverly, MA 01915  
Tel.: 1(800)356 9464 ext. 1150 • l.pais@krohne.com



[www.krohne.com](http://www.krohne.com)

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- Excellent verbal and written communication, presentation skills
- Excellent negotiation skills
- Well-organized, analytical, data driven, and results oriented
- Assertive and self-motivated; able to be effective with minimal supervision
- Comfortable working with other employees in a variety of job functions
- Demonstrated ability to complete quantitative and qualitative analysis and develop financial models
- Skilled at planning, organizing, prioritizing, and executing simultaneous projects and activities.
- Strong meeting and group facilitation skills
- Proficiency in Microsoft applications (Excel/PowerPoint/Word)
- Strong financial acumen
- Proven track record to quickly assess situations, identify problems, and offer clear and concise plans to resolve them
- Capability to work well under pressure and to adapt quickly to change
- Experience with international organizations is preferred.

#### **We offer:**

Salary commensurate with experience and the responsibilities of the role.

Employees enjoy working for an international, privately held, family run company with a friendly environment as well as a full program of employee benefits including:

- Medical
- Dental
- Short term and Long-term Disability
- Vision insurance
- Life insurance
- 401k plan with company match
- EAP
- Pet insurance
- Aflac programs and more.

*We provide equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. KROHNE, Inc. complies with applicable federal, state & local laws governing nondiscrimination in employment. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.*

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